

Sales (PKR. Millions)			
OPEN-END FUNDS (EXCLUDING ISLAMIC FUNDS)			
Asset Allocation			
AMC	FUND NAME	Inception Date	1Q09
Alfalah GHP Investment Mgmt Ltd	Alfalah GHP Value Fund*	28-Oct-05	
Arif Habib Investment Mgmt Ltd	Pakistan Capital Market Fund	24-Jan-04	13.25
Askari Investment Mgmt Ltd	Askari Asset Allocation Fund	02-Jun-07	6.87
JS Investments	JS Aggressive Asset Allocation	28-Jun-05	18.27
MCB Asset Mgmt Ltd	MCB Dynamic Allocation Fund	17-Mar-08	225.37
Subtotal			263.76
Balanced			
AMC	FUND NAME	Inception Date	1Q09
Faysal Asset Mgmt Ltd	Faysal Balanced Growth Fund	19-Apr-04	22.88
HBL Asset Mgmt Ltd	HBL Multi Asset Fund	08-Nov-07	0.11
JS Investments	Unit Trust of Pakistan	27-Oct-97	101.79
KASB Funds Ltd	KASB Balanced Fund	31-Dec-07	6.68
National Fullerton Asset Mgmt Ltd	NAFA Multi Asset Fund	22-Jan-07	384.39
Subtotal			515.85
Bond			
AMC	FUND NAME	Inception Date	1Q09
Arif Habib Investment Mgmt Ltd	MetroBank-Pakistan Sovereign Fund (Perpetual)	01-Mar-03	Nil
Arif Habib Investment Mgmt Ltd	MetroBank-Pakistan Sovereign Fund (12-12)	01-Mar-03	Nil
Subtotal			-
Capital Protected			
AMC	FUND NAME	Inception Date	1Q09
Alfalah GHP Investment Mgmt Ltd	Alfalah GHP Principal Protected Fund*	24-Jul-08	
JS Investments	JS Capital Protected Fund	21-Feb-07	Nil
JS Investments	JS Capital Protected Fund II	18-Jun-07	Nil
JS Investments	JS Capital Protected Fund III	28-Sep-07	Nil
JS Investments	JS Capital Protected Fund IV	17-Apr-08	Nil
Subtotal			-
Equity			
AMC	FUND NAME	Inception Date	1Q09
AKD Investment Mgmt Ltd	AKD Opportunity Fund	31-Mar-06	452.74
Alfalah GHP Investment Mgmt Ltd	Alfalah GHP Alpha Fund*	09-Sep-08	-
AMZ Asset Mgmt Ltd	AMZ Plus Stock Fund	24-Jul-06	1.09
Arif Habib Investment Mgmt Ltd	Pakistan Stock Market Fund	11-Mar-02	1,212.64
Atlas Asset Mgmt Ltd	Atlas Stock Market Fund	24-Aug-04	29.64
Crosby Asset Mgmt Ltd	Crosby Dragon Fund	15-Dec-03	1,120.38
HBL Asset Mgmt Ltd	HBL Stock Fund	23-Aug-07	13.56
IGI Funds Ltd	IGI Stock Fund	15-Jul-08	34.67
KASB Funds Ltd	KASB Stock Market Fund	22-Mar-07	114.56
MCB Asset Mgmt Ltd	MCB Dynamic Stock Fund	01-Mar-07	76.47
National Fullerton Asset Mgmt Ltd	NAFA Stock Fund	22-Jan-07	219.81
National Investment Trust Ltd	National Investment Trust (Non-LOC)	12-Nov-62	2,413.91
National Investment Trust Ltd	National Investment Trust (LOC)	12-Nov-62	Nil
Pak Oman Asset Mgmt Ltd	Pak Oman Advantage Stock Fund	30-Oct-08	-
UBL Fund Managers	United Stock Advantage Fund	04-Aug-06	1,296.83
Subtotal			6,986.29
Fund of Funds			
AMC	FUND NAME	Inception Date	1Q09
JS Investments	JS Fund of Funds	31-Oct-05	50.96
Subtotal			50.96

Income			
AMC	FUND NAME	Inception Date	1Q09
ABL Asset Mgmt Co. Ltd	ABL Income Fund	22-Sep-08	1,845.83
AKD Investment Mgmt Ltd	AKD Income Fund	22-Mar-07	1,201.53
Alfalah GHP Investment Mgmt Ltd	Alfalah GHP Income Multiplier Fund*	15-Jun-07	-
AMZ Asset Mgmt Ltd	AMZ Plus Income Fund	25-Feb-06	814.91
Arif Habib Investment Mgmt Ltd	Pakistan Income Fund	11-Mar-02	5,555.17
Arif Habib Investment Mgmt Ltd	Pakistan Income Enhancement Fund	28-Aug-08	672.20
Askari Investment Mgmt Ltd	Askari Income Fund	15-Mar-06	2,101.60
Atlas Asset Mgmt Ltd	Atlas Income Fund	22-Mar-04	1,336.29
BMA Asset Mgmt Ltd	BMA Chundrigar Road Savings Fund	23-Aug-07	916.48
Dawood Capital Mgmt Ltd	Dawood Money Market Fund	20-May-03	1,673.16
Faysal Asset Mgmt Ltd	Faysal Income & Growth Fund	10-Oct-05	78.71
Habib Asset Mgmt Ltd	First Habib Income Fund	29-May-07	398.18
HBL Asset Mgmt Ltd	HBL Income Fund	19-Feb-07	573.52
IGI Funds Ltd	IGI Income Fund	14-Apr-07	1,139.99
JS Investments	JS Income Fund	26-Aug-02	3,482.36
JS Investments	JS Aggressive Income Fund	22-Jan-08	95.67
National Asset Mgmt Co. Ltd	Namco Income Fund	12-Jul-08	443.00
National Fullerton Asset Mgmt Ltd	NAFA Income Fund	29-Mar-08	400.86
Noman Abid Investment Mgmt Ltd	Reliance Income Fund	19-Oct-06	481.00
Pak Oman Asset Mgmt Ltd	Pak Oman BOP Advantage Plus Fund	25-Oct-07	588.85
UBL Fund Managers	United Growth & Income Fund	02-Mar-06	2,907.28
Subtotal			26,706.57
Index Tracker			
AMC	FUND NAME	Inception Date	1Q09
AKD Investment Mgmt Ltd	AKD Index Tracker Fund	11-Oct-05	72.35
JS Investments	UTP A30+Fund	29-May-06	0.62
Subtotal			72.97
Money Market			
AMC	FUND NAME	Inception Date	1Q09
Arif Habib Investment Mgmt Ltd	Pakistan Cash Management Fund	19-Mar-08	133.33
Faysal Asset Mgmt Ltd	Faysal Savings Growth Fund	11-May-07	1,461.60
KASB Funds Ltd	KASB Liquid Fund	09-May-06	4,999.43
MCB Asset Mgmt Ltd	MCB Dynamic Cash Fund	01-Mar-07	7,953.74
National Fullerton Asset Mgmt Ltd	NAFA Cash Fund	22-Apr-06	5,444.52
UBL Fund Managers	United Money Market Fund	07-Aug-02	2,867.24
Subtotal			22,859.85
Total			57,456.26
OPEN-END ISLAMIC FUNDS			
Islamic Asset Allocation			
AMC	FUND NAME	Inception Date	1Q09
Alfalah GHP Investment Mgmt Ltd	Alfalah GHP Islamic Fund*	03-Sep-07	
Arif Habib Investment Mgmt Ltd	Pakistan Int'l Element Islamic Fund	22-Apr-06	277.06
Dawood Capital Mgmt Ltd	Dawood Islamic Fund	14-Jul-07	3.89
Pak Oman Asset Mgmt Ltd	Pak Oman Advantage Islamic Fund	28-Oct-08	-
UBL Fund Managers	United Composite Islamic Fund	24-Dec-06	81.29
Subtotal			362.24
Islamic Balanced			
AMC	FUND NAME	Inception Date	1Q09
National Fullerton Asset Mgmt Ltd	NAFA Islamic Multi Asset Fund	29-Oct-07	9.55
Subtotal			9.55
Islamic Capital Protected			
AMC	FUND NAME	Inception Date	1Q09
Al Meezan Investment Mgmt Ltd	Meezan Capital Protected Fund	08-May-08	8.66
Subtotal			8.66

Islamic Equity			
AMC	FUND NAME	Inception Date	1Q09
Al Meezan Investment Mgmt Ltd	Meezan Islamic Fund	08-Aug-03	536.71
Atlas Asset Mgmt Ltd	Atlas Islamic Fund	12-Sep-06	12.36
JS Investments	UTP Islamic Fund	27-Dec-02	15.97
Subtotal			565.04
Islamic Income			
AMC	FUND NAME	Inception Date	1Q09
Al Meezan Investment Mgmt Ltd	Meezan Islamic Income Fund	15-Jan-07	2,952.26
Atlas Asset Mgmt Ltd	Atlas Islamic Income Fund	14-Oct-08	-
KASB Funds Ltd	KASB Islamic Income Fund	07-Jun-08	625.27
National Fullerton Asset Mgmt Ltd	NAFA Islamic Income Fund	29-Oct-07	436.71
Pak Oman Asset Mgmt Ltd	Pak Oman Advantage Islamic Income Fund	28-Oct-08	-
UBL Fund Managers	United Islamic Income Fund	20-Oct-07	1,810.15
Subtotal			5,824.40
Total			6,769.88
OPEN-END FUND CATEGORIES TOTAL			64,226.14
PENSION FUNDS			
General Pension Funds			
AMC	FUND NAME	Inception Date	1Q09
Arif Habib Investment Mgmt Ltd	Pakistan Pension Fund-Debt	27-Jun-07	0.10
Atlas Asset Mgmt Ltd	Atlas Pension Fund-Debt	27-Jun-07	4.72
JS Investments	JS Pension Savings Fund-Debt	25-Jun-07	0.01
Arif Habib Investment Mgmt Ltd	Pakistan Pension Fund-Equity	27-Jun-07	0.28
Atlas Asset Mgmt Ltd	Atlas Pension Fund-Equity	27-Jun-07	4.29
JS Investments	JS Pension Savings Fund-Equity	25-Jun-07	0.01
Arif Habib Investment Mgmt Ltd	Pakistan Pension Fund-Money Market	27-Jun-07	0.01
Atlas Asset Mgmt Ltd	Atlas Pension Fund-Money Market	27-Jun-07	1.47
JS Investments	JS Pension Savings Fund-Money Market	25-Jun-07	0.00
Subtotal			10.89
Islamic Pension Funds			
AMC	FUND NAME	Inception Date	1Q09
Al Meezan Investment Mgmt Ltd	Meezan Tahaffuz Pension Fund-Debt	28-Jun-07	1.40
Arif Habib Investment Mgmt Ltd	Pakistan Islamic Pension Fund-Debt	02-Nov-07	0.03
Atlas Asset Mgmt Ltd	Atlas Pension Islamic Fund-Debt	15-Sep-07	6.63
JS Investments	JS Islamic Pension Savings Fund-Debt	17-Mar-08	0.04
Al Meezan Investment Mgmt Ltd	Meezan Tahaffuz Pension Fund-Equity	28-Jun-07	1.82
Arif Habib Investment Mgmt Ltd	Pakistan Islamic Pension Fund-Equity	02-Nov-07	0.13
Atlas Asset Mgmt Ltd	Atlas Pension Islamic Fund-Equity	15-Sep-07	7.38
JS Investments	JS Islamic Pension Savings Fund-Equity	17-Mar-08	0.16
Al Meezan Investment Mgmt Ltd	Meezan Tahaffuz Pension Fund-Money Market	28-Jun-07	0.70
Arif Habib Investment Mgmt Ltd	Pakistan Islamic Pension Fund-Money Market	02-Nov-07	Nil
Atlas Asset Mgmt Ltd	Atlas Pension Islamic Fund-Money Market	15-Sep-07	1.94
JS Investments	JS Islamic Pension Savings Fund-Money Market	17-Mar-08	Nil
Subtotal			20.24
PENSION-END FUND CATEGORIES TOTAL			31.13
GRAND TOTAL			64,257.27

*Alfalah's financial year begins on Jan 1 & ends on Dec 31 where as Industry's financial year runs from July - June