

Net Sales (PKR. Millions)			
OPEN-END FUNDS (EXCLUDING ISLAMIC FUNDS)			
Asset Allocation			
AMC	FUND NAME	Inception Date	1Q09
Alfalsh GHP Investment Mgmt Ltd	Alfalsh GHP Value Fund*	28-Oct-05	
Arif Habib Investment Mgmt Ltd	Pakistan Capital Market Fund	24-Jan-04	(63.00)
Askari Investment Mgmt Ltd	Askari Asset Allocation Fund	02-Jun-07	(7.93)
JS Investments	JS Aggressive Asset Allocation	28-Jun-05	(78.49)
MCB Asset Mgmt Ltd	MCB Dynamic Allocation Fund	17-Mar-08	(433.51)
Subtotal			(582.94)
Balanced			
AMC	FUND NAME	Inception Date	1Q09
Faysal Asset Mgmt Ltd	Faysal Balanced Growth Fund	19-Apr-04	(128.11)
HBL Asset Mgmt Ltd	HBL Multi Asset Fund	08-Nov-07	(18.18)
JS Investments	Unit Trust of Pakistan	27-Oct-97	(635.06)
KASB Funds Ltd	KASB Balanced Fund	31-Dec-07	(91.40)
National Fullerton Asset Mgmt Ltd	NAFA Multi Asset Fund	22-Jan-07	(105.16)
Subtotal			(977.91)
Bond			
AMC	FUND NAME	Inception Date	1Q09
Arif Habib Investment Mgmt Ltd	MetroBank-Pakistan Sovereign Fund (Perpetual)	01-Mar-03	(0.004)
Arif Habib Investment Mgmt Ltd	MetroBank-Pakistan Sovereign Fund (12-12)	01-Mar-03	Nil
Subtotal			(0.00)
Capital Protected			
AMC	FUND NAME	Inception Date	1Q09
Alfalsh GHP Investment Mgmt Ltd	Alfalsh GHP Principal Protected Fund*	24-Jul-08	
JS Investments	JS Capital Protected Fund	21-Feb-07	(160.36)
JS Investments	JS Capital Protected Fund II	18-Jun-07	(55.36)
JS Investments	JS Capital Protected Fund III	28-Sep-07	(36.46)
JS Investments	JS Capital Protected Fund IV	17-Apr-08	(16.07)
Subtotal			(268.26)
Equity			
AMC	FUND NAME	Inception Date	1Q09
AKD Investment Mgmt Ltd	AKD Opportunity Fund	31-Mar-06	100.43
Alfalsh GHP Investment Mgmt Ltd	Alfalsh GHP Alpha Fund*	09-Sep-08	
AMZ Asset Mgmt Ltd	AMZ Plus Stock Fund	24-Jul-06	(111.51)
Arif Habib Investment Mgmt Ltd	Pakistan Stock Market Fund	11-Mar-02	(530.04)
Atlas Asset Mgmt Ltd	Atlas Stock Market Fund	24-Aug-04	(189.91)
Crosby Asset Mgmt Ltd	Crosby Dragon Fund	15-Dec-03	(731.84)
HBL Asset Mgmt Ltd	HBL Stock Fund	23-Aug-07	(26.73)
IGI Funds Ltd	IGI Stock Fund	15-Jul-08	33.51
KASB Funds Ltd	KASB Stock Market Fund	22-Mar-07	(25.06)
MCB Asset Mgmt Ltd	MCB Dynamic Stock Fund	01-Mar-07	(75.75)
National Fullerton Asset Mgmt Ltd	NAFA Stock Fund	22-Jan-07	(390.35)
National Investment Trust Ltd	National Investment Trust (Non-LOC)	12-Nov-62	1,720.31
National Investment Trust Ltd	National Investment Trust (LOC)	12-Nov-62	Nil
Pak Oman Asset Mgmt Ltd	Pak Oman Advantage Stock Fund	30-Oct-08	
UBL Fund Managers	United Stock Advantage Fund	04-Aug-06	231.97
Subtotal			5.03
Fund of Funds			
AMC	FUND NAME	Inception Date	1Q09
JS Investments	JS Fund of Funds	31-Oct-05	(22.69)
Subtotal			(22.69)

Income			
AMC	FUND NAME	Inception Date	1Q09
ABL Asset Mgmt Co. Ltd	ABL Income Fund	22-Sep-08	1,715.47
AKD Investment Mgmt Ltd	AKD Income Fund	22-Mar-07	(1,670.68)
Alfalaha GHP Investment Mgmt Ltd	Alfalaha GHP Income Multiplier Fund*	15-Jun-07	
AMZ Asset Mgmt Ltd	AMZ Plus Income Fund	25-Feb-06	(1,847.13)
Arif Habib Investment Mgmt Ltd	Pakistan Income Fund	11-Mar-02	(352.56)
Arif Habib Investment Mgmt Ltd	Pakistan Income Enhancement Fund	28-Aug-08	670.81
Askari Investment Mgmt Ltd	Askari Income Fund	15-Mar-06	(1,858.58)
Atlas Asset Mgmt Ltd	Atlas Income Fund	22-Mar-04	9.98
BMA Asset Mgmt Ltd	BMA Chundrigar Road Savings Fund	23-Aug-07	(230.87)
Dawood Capital Mgmt Ltd	Dawood Money Market Fund	20-May-03	(1,015.95)
Faysal Asset Mgmt Ltd	Faysal Income & Growth Fund	10-Oct-05	(601.46)
Habib Asset Mgmt Ltd	First Habib Income Fund	29-May-07	22.15
HBL Asset Mgmt Ltd	HBL Income Fund	19-Feb-07	(1,401.93)
IGI Funds Ltd	IGI Income Fund	14-Apr-07	(1,043.91)
JS Investments	JS Income Fund	26-Aug-02	441.58
JS Investments	JS Aggressive Income Fund	22-Jan-08	(49.69)
National Asset Mgmt Co. Ltd	Namco Income Fund	12-Jul-08	286.09
National Fullerton Asset Mgmt Ltd	NAFA Income Fund	29-Mar-08	(392.54)
Noman Abid Investment Mgmt Ltd	Reliance Income Fund	19-Oct-06	(490.00)
Pak Oman Asset Mgmt Ltd	Pak Oman BOP Advantage Plus Fund	25-Oct-07	(432.62)
UBL Fund Managers	United Growth & Income Fund	02-Mar-06	(602.07)
Subtotal			(8,843.90)
Index Tracker			
AMC	FUND NAME	Inception Date	1Q09
AKD Investment Mgmt Ltd	AKD Index Tracker Fund	11-Oct-05	23.60
JS Investments	UTP A30+Fund	29-May-06	(12.52)
Subtotal			11.09
Money Market			
AMC	FUND NAME	Inception Date	1Q09
Arif Habib Investment Mgmt Ltd	Pakistan Cash Management Fund	19-Mar-08	29.52
Faysal Asset Mgmt Ltd	Faysal Savings Growth Fund	11-May-07	428.45
KASB Funds Ltd	KASB Liquid Fund	09-May-06	(1,010.02)
MCB Asset Mgmt Ltd	MCB Dynamic Cash Fund	01-Mar-07	2,798.74
National Fullerton Asset Mgmt Ltd	NAFA Cash Fund	22-Apr-06	(3,257.41)
UBL Fund Managers	United Money Market Fund	07-Aug-02	(115.74)
Subtotal			(1,126.46)
Total			(11,806.04)
OPEN-END ISLAMIC FUNDS			
Islamic Asset Allocation			
AMC	FUND NAME	Inception Date	1Q09
Alfalaha GHP Investment Mgmt Ltd	Alfalaha GHP Islamic Fund*	03-Sep-07	
Arif Habib Investment Mgmt Ltd	Pakistan Int'l Element Islamic Fund	22-Apr-06	(87.15)
Dawood Capital Mgmt Ltd	Dawood Islamic Fund	14-Jul-07	(13.40)
Pak Oman Asset Mgmt Ltd	Pak Oman Advantage Islamic Fund	28-Oct-08	
UBL Fund Managers	United Composite Islamic Fund	24-Dec-06	(76.61)
Subtotal			(177.16)
Islamic Balanced			
AMC	FUND NAME	Inception Date	1Q09
National Fullerton Asset Mgmt Ltd	NAFA Islamic Multi Asset Fund	29-Oct-07	(81.64)
Subtotal			(81.64)
Islamic Capital Protected			
AMC	FUND NAME	Inception Date	1Q09
Al Meezan Investment Mgmt Ltd	Meezan Capital Protected Fund	08-May-08	8.66
Subtotal			8.66

Islamic Equity			
AMC	FUND NAME	Inception Date	1Q09
Al Meezan Investment Mgmt Ltd	Meezan Islamic Fund	08-Aug-03	(85.97)
Atlas Asset Mgmt Ltd	Atlas Islamic Fund	12-Sep-06	(38.29)
JS Investments	UTP Islamic Fund	27-Dec-02	(75.29)
Subtotal			(199.55)
Islamic Income			
AMC	FUND NAME	Inception Date	1Q09
Al Meezan Investment Mgmt Ltd	Meezan Islamic Income Fund	15-Jan-07	(546.05)
Atlas Asset Mgmt Ltd	Atlas Islamic Income Fund	14-Oct-08	
KASB Funds Ltd	KASB Islamic Income Fund	07-Jun-08	247.48
National Fullerton Asset Mgmt Ltd	NAFA Islamic Income Fund	29-Oct-07	20.10
Pak Oman Asset Mgmt Ltd	Pak Oman Advantage Islamic Income Fund	28-Oct-08	
UBL Fund Managers	United Islamic Income Fund	20-Oct-07	351.64
Subtotal			73.17
Total			(376.52)
OPEN-END FUND CATEGORIES TOTAL			(12,182.56)
PENSION FUNDS			
General Pension Funds			
AMC	FUND NAME	Inception Date	1Q09
Arif Habib Investment Mgmt Ltd	Pakistan Pension Fund-Debt	27-Jun-07	0.10
Atlas Asset Mgmt Ltd	Atlas Pension Fund-Debt	27-Jun-07	4.66
JS Investments	JS Pension Savings Fund-Debt	25-Jun-07	0.01
Arif Habib Investment Mgmt Ltd	Pakistan Pension Fund-Equity	27-Jun-07	0.28
Atlas Asset Mgmt Ltd	Atlas Pension Fund-Equity	27-Jun-07	4.27
JS Investments	JS Pension Savings Fund-Equity	25-Jun-07	0.01
Arif Habib Investment Mgmt Ltd	Pakistan Pension Fund-Money Market	27-Jun-07	0.01
Atlas Asset Mgmt Ltd	Atlas Pension Fund-Money Market	27-Jun-07	1.45
JS Investments	JS Pension Savings Fund-Money Market	25-Jun-07	0.002
Subtotal			10.79
Islamic Pension Funds			
AMC	FUND NAME	Inception Date	1Q09
Al Meezan Investment Mgmt Ltd	Meezan Tahaffuz Pension Fund-Debt	28-Jun-07	1.22
Arif Habib Investment Mgmt Ltd	Pakistan Islamic Pension Fund-Debt	02-Nov-07	0.03
Atlas Asset Mgmt Ltd	Atlas Pension Islamic Fund-Debt	15-Sep-07	6.47
JS Investments	JS Islamic Pension Savings Fund-Debt	17-Mar-08	0.04
Al Meezan Investment Mgmt Ltd	Meezan Tahaffuz Pension Fund-Equity	28-Jun-07	1.33
Arif Habib Investment Mgmt Ltd	Pakistan Islamic Pension Fund-Equity	02-Nov-07	0.13
Atlas Asset Mgmt Ltd	Atlas Pension Islamic Fund-Equity	15-Sep-07	7.30
JS Investments	JS Islamic Pension Savings Fund-Equity	17-Mar-08	0.16
Al Meezan Investment Mgmt Ltd	Meezan Tahaffuz Pension Fund-Money Market	28-Jun-07	0.69
Arif Habib Investment Mgmt Ltd	Pakistan Islamic Pension Fund-Money Market	02-Nov-07	Nil
Atlas Asset Mgmt Ltd	Atlas Pension Islamic Fund-Money Market	15-Sep-07	1.91
JS Investments	JS Islamic Pension Savings Fund-Money Market	17-Mar-08	Nil
Subtotal			19.27
PENSION-END FUND CATEGORIES TOTAL			30.06
GRAND TOTAL			(12,152.51)

*Alfalah's financial year begins on Jan 1 & ends on Dec 31 where as Industry's financial year runs from July - June